

# Bio, George L. Bosselman

## George Bosselman

### Personal Data:

Born 05/29/1944 Woodstock, IL, Married to Mary Alice Bosselman,  
2 living Daughters, a total of seven children, some married and total of 10 grandchildren.  
Current Residence 315 Hilligoss Blvd SE, Fosston MN 56542  
Office 4800 N Federal Hwy, Boca Raton, FL 33431,  
Phone 1-218-435-1288 cell 1-218-200-9432 office 1-561-739-3418

### Employment:

#### CEO IPC Co-Op

**Curranty a Farm Advocate** for the State of Minnesota Servicing Farmers in stress and financial need  
Continued with business management and risk consulting under New **Brunswick Ind, Inc**, serving  
domestic and international clients

**A Financial Services Firm / First Financial Planner of Pasco** 2001- 2013 Boca Raton, FL

**Branch Manager / Registered Rep / Investment Advisor Rep / National Marketing Consultant /  
Insurance Agency Owner / Business Benefits Consultant**

George is offering Business & Personal financial consultation and wealth building

Estate planning and management for high net individuals and businesses

Built a client base of high net worth individuals and businesses domestically and internationally

Educated individuals, representatives, and businesses for various available products/services

Conducted seminars and building a personal relationship with clients

Using more constrictive and defensive Modeling is by design. This direction offers less down numbers,  
giving a better start for returns and running multi models at the same time.

Having been in the business world for more than 20 years and securities licensed since 1999 has given  
me a better understanding of the financial and business world.

In 2007, I started a consulting service, just for investment banking practice.

Add Recruiting of Representatives / Advisors / Branch Managers and to build a new branch office  
network.

Had weekly radio programs about financial services and products

Member or served as an officer of local chapter FAIFA, NAHU, PCAHU, Local Chambers, many other  
civic & business organizations.

**First Financial of Hernando, Inc.** 1999 – 2001 Spring Hill, FL

**Senior Investment Consultant/Registered Representative**

George has a personal style of financial consultation service for individuals and businesses

Built a client base with individuals as well as businesses

Educated individuals and businesses on various available products

Conducted monthly seminars and other speaking events  
Building personal relationships with clients and the community as member and officer  
Member of Local Chambers and civic & business organizations

**New Brunswick Industries, Inc.** 1986 - 1999 Dade City, FL

### **President/CEO**

George as CEO/President of NBII has provided personal PR/business consultant to various businesses: legal, political and financial firms.

Advised on finances, marketing, automation, mailing equipment and computer systems

Implemented training courses and development for management

Expanded sales to become first in the region and second in the USA

George has experience with senior management that includes retail, wholesale and business development to just list some areas. Expanding on this, I have developed successful management teams that were effective in multiple aspects of the business world. He has worked with corporate management and with independent representatives to help them achieve success. His accounting experience includes financial control of GL, P&L, AR and inventory. George helped pioneer IT programming, building and working with the new Integrated Technologies / operational needs to make all the aspects to function properly.

The most important part of a successful business is that of a good business plan. He has personally developed or assisted in the development of the strategic business plans for the direction of firms in the United States, Canada and the South American. Some of his travels have included Ireland, France, Mexico, and China as a member of the WTO of Florida.

Some of his experience has included a verity of employers. In addition, he has severed as President of a regional firm, COO and on the Boards of Directors. Also, George has provided expertise in the areas of consulting, recruiting, product marketing, computer/system design, corporate security/loss prevention, compliance, audits, customer service, regional /corporate management for both, team and corporate development.

His personal skills include strong leadership and management with the ability to motivate and develop team members, build internal and external partnerships and drive relationships. I am decisive and action-oriented, yet willing to listen to input. I am able to function effectively alone or as part of a team.

A Sub company function as a direct mail service for the area business.

**Gulf Coast Mailing Machines & Equipment** 1985-1986 Dade City, FL

### **Owner**

George established several new service companies

Opened a retail and catalog Office Supplies and Office/Warehouse Equipment store

Opened a retail Packing and Shipping Service Center

Sold and Serviced mailing and shipping equipment for Postalia USA and other office products and equipment for automation

Built and marketed an automated shipping system

Expanded the operation to become First in sales for the region and Second in the USA

Member of many other civic /business organizations

**Postalia USA, Postalia LTD Canada**

1970-1985 Chicago, IL

### **Manager/Dealer Relations, Board Member**

George developed a completely new dealer network and a new channel of marketing force for Postalia and other brands of mailing and shipping equipment.

He built the new sales team and increased annual sales by 30%+ for 4 years in a row.

Opened or started 140 new offices throughout the USA and 12 across Canada

He developed and implemented progressive sales programs for USA and Canadian markets for mailing & shipping equipment.

Assisted in the development of new market strategies for South America and Europe for mailing machines

With all his responsibilities he was accepted to travel extensively to manage and recruit representatives, generate new business and to direct or assist wherever necessary. He built and implemented a program for field auditing to meet USPS regulations.

He has become proficient in computers, communicating, public speaking and holding seminars. He has one company worked his way through the ranks starting as a Field Service Tech, then Sales Rep, Branch Manager, Regional Sales & Service Manager, National Manager of Dealer/Relations to Board Member and pending Vice President of Marketing.

### **Education:**

Doctorate in International Business, Belford University na

BS and MBA Business Management, Alemnada University na

Law/Bankruptcy, Hillsborough Community College

Custom Tool Design and Auto Tech, Staples Area Tech,

Machine Engineering and Tool Design, Minneapolis Vocational,

Oil and Gas Exploration, Nobel University

LUTC, American College

FINRA Licenses Ser. 7, 63, 66,

Insurance Licenses Life, Health, and Annuity, Florida and other

Many additional courses including: Business, Management, Marketing, HR, Transportation/shipping, Law, Accounting, Computers, Oil/Gas, Photography, Video/Sound Editing, EMT, Stephen Ministry

### **Organizations and Activities:**

Member or Former Member of:

FAIFA

NAIFA

PCAHU

NAHU

Treasure for Sawgrass Chapter FAIFA

Board Member PCAHU

First Financial Planners of Pasco

Register Financial Planners, Inc  
Million Dollar Round Table  
Treasurer, St Paul Lutheran Church  
Treasurer, Calvary Free Lutheran Church  
President, VP, Elder, Christ Lutheran Church  
President, VP, Shakopee Lutheran Church  
Volunteer Father DePaul Charities  
Volunteer CF Association  
Stephen Minister, St Paul Lutheran Church  
Fund Raising Chair & Member, American Cancer Society, Boca Raton FL  
Chairman East Pasco Fire Commission  
Volunteer EMT Shakopee Regional Hospital  
Member Water Patrol Sheriff Deputy, Scott County MN  
Volunteer Officer/ Member of the Shakopee Police Department  
Patrol Officer Jordon Police Department  
MPLS.MN Airport concourse "A" Security Supervisor  
Exec Board and Campaign Chairperson Boca Raton American Cancer  
Boy Scouts of America Director  
SouthTech High School Board Member &  
Schaumburg School Board Member St Paul  
Finance committee SouthTech High School Board  
The campaign manager of Carl Littlefield state rep  
Former 2 term Commissioner and Chairperson Hernando County, FL. Fire Dist. V  
Former 6-year member and VP, Center Florida Postal Customer Council  
Postmaster General's Industry Advisory Board  
Elmwood Park IL, Volunteer Fire /Rescue Dept  
Cook County IL, Aux Fire /Rescue Dept  
Listed WHO'S WHO Executives 1989, 1990  
Delta Airlines Flying Colonel  
Ambassador, Boca Raton Chamber  
Director, West Boca Chamber  
Member Broward Chamber  
Member WTO Palm Beach Chapter  
Member British – American Chamber